

Transfer Institution: **Upper Iowa University (Updated 8 August 2007)****Upper Iowa University provides baccalaureate degree completion programs for learners who have earned an Associate Degree at HACC through UIU Extended University's Online Program. Students may take 78 transferable credits here at HACC (78 is the maximum lower level accepted).****Marketing (#1640) AA degree at HACC (CAPP effective Fall 07 - 62 credits)**This major at HACC will satisfy requirements for Upper Iowa University in **Business Administration**. You must follow the recommended courses if you wish to transfer with no loss of credits. The bold notations in parenthesis, i.e. **(ENG 1)** are the Upper Iowa University requirements.

_____ ENGL 101 _____	<b>(ENG I)</b>
_____ ENGL 102 OR _____	<b>(Elective)</b>
_____ ENGL 106 _____	<b>(Major Requirement)</b> Business Communication
_____ SPCH 101 _____	<b>(COMM)</b>
_____ Core A _____	<b>(HUM)</b> Any ART, HUM, MUS, PHIL, THTR
_____ Core B _____	<b>(Major Requirement)</b> ECON 201 Microeconomics
_____ Core C _____	<b>(NAT SCI)</b> Any Core C Lab Science
_____ Elective _____	<b>(MATH)</b> MATH 202 Statistics
_____ ACCT 101 _____	<b>(Major Requirement)</b> Principles of Accounting
_____ BUSI 201 _____	<b>(Major Requirement)</b> Business Law I
_____ CIS 100-299 _____	<b>(COMP SCI)</b> CIS 105 Intro to Software for Business
_____ MATH Elective _____	<b>(MATH)</b> MATH 103 College Algebra
_____ MGMT 201 _____	<b>(Major Requirement)</b> Principles of Management
_____ MKTG 201 _____	<b>(Major Requirement)</b> Principles of Marketing
_____ MKTG 209 or 210 _____	<b>(Elective)</b>
_____ MKTG 212 _____	<b>(Elective)</b>
_____ MKTG 218 _____	<b>(Major Requirement)</b> Advertising
_____ Program Elective _____	<b>(Major Requirement)</b> MKTG 204 Sales Management
_____ Program Elective _____	<b>(Elective)</b> MGMT 206 Labor Relations
_____ Program Elective _____	<b>(Elective)</b> MKTG 217 Retail Management
_____ Program Elective _____	<b>(Elective)</b> MGMT 203 HRM
_____ Physical Ed Elective _____	<b>(HACC Requirement)</b> (Elective for UIU)

**The UIU program will accept a maximum 78 transferable lower level credits. Courses, in addition to the above AA degree, to complete junior year status may be taken at HACC after consultation with the UIU Counselor. Additional credits should be selected from among the following to complete the UIU required credits:**

\_\_\_\_\_ SOC 205    \_\_\_\_\_ ACCT 200    \_\_\_\_\_ ECON 202    \_\_\_\_\_ BUSI 202    \_\_\_\_\_ CORE A HUM    \_\_\_\_\_ MGMT 203  
 \_\_\_\_\_ FIN 201    \_\_\_\_\_ CORE C NAT SCI

**Special Notes:**

- 0-Level courses do not count toward graduation requirements and will not transfer.
- Courses for Upper Iowa University have been selected by joint agreement of HACC and UIU. However, curricula are subject to change and it is in your best interest to speak with your advisor and/or the UIU transfer advisor if you have any questions.
- A minimum GPA of 2.0 is required.
- Application deadlines: Rolling admissions (must include transcript)
- The BS requires a minimum of 36 credits at the upper level and 30 from UIU.
- Each major requires a minimum number of credits in that major at the upper level.
- Contact: Name: Sara Weichman  
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Email: [weichmans@uiu.edu](mailto:weichmans@uiu.edu)
- Admissions Office: 800.773.9298
- Website: [www.uiu.edu](http://www.uiu.edu)