

UPPER IOWA UNIVERSITY
Business Law II - BA 303

LOCATION	Upper Iowa University – Madison Center		
COURSE	Business Law II – BA 303 – 3 Credits		
COURSE DESCRIPTION	A survey of particular fields of law relevant to business operations, agency, corporations, sales, commercial transactions, bankruptcy, antitrust, and consumer protection.		
TERM INFORMATION	Term 2 - Wednesdays – 5:30 - 10:00PM – October 26 – December 19		
INSTRUCTOR INFORMATION	Paul Stang W (608) 827-6008 H (608) 836-3857 W paul.stang@abgemail.com H paulstang@msn.com		
BIOGRAPHY	B.S. Economics - University of Minnesota, Minneapolis J.D. – William Mitchell College of Law, St. Paul, Minnesota		
TEXT	Roger L. Miller and Gaylord A. Jentz, <u>Business Law Today</u> , 8th ed. St. Paul: West Legal Studies in Business, 2008		
OBJECTIVES	To learn the components and purpose of the various parts of the legal system, explain the process and kinds of bankruptcy, describe the nature and duties of the agency relations, evaluate the options for legal structure of a business, assess the nature of partnership under the Uniform Partnership Act, identify legal guidelines for public agencies and private enterprise, analyze, discuss, write and speak clearly about legal issues.		
READINGS	Meeting #1	(Oct. 28)	Chapters 1, 17, 18
	Meeting #2	(Nov. 4)	Chapters 19, 20, 21, 22
	Meeting #3	(Nov. 11)	Chapters 23, 24, 25, Quiz #1
	Meeting #4	(Nov. 18)	Chapters 26, 27, 28, 29
	Holiday	(Nov. 25)	Holiday
	Meeting #5	(Dec. 2)	Chapters 30, 31, 32 Quiz #2
	Meeting #6	(Dec. 9)	Chapter 33, 34, 35, 39
	Meeting #7	(Dec. 16)	Quiz #3, Paper Due
EXAMS	Quiz #1	Open Book	25 Points
	Quiz #2	Open Book	25 Points
	Quiz #3	Open Book	15 Points
	Oral Presentation		10 Points
	Final Paper	3–5 pages	<u>25 Points</u> 100 Points
	Oral presentation - give a 5 to 10 minute verbal explanation that applies the law to a personal or business occurrence.		
	Final Paper – apply concepts covered in the course to a current event. Use APA.		
ASSIGNMENTS	See the above readings and exams.		

CITATION	Encyclopedias of any kind, including the very popular Wikipedia, are not primary sources and should not be cited or used in constructing academic papers at the graduate or undergraduate level. They can, however, be useful to help gather some background information and to point the way to more reliable sources.
SKILLS	This course will provide partial fulfillment of the goals of the general education requirements of an Associate or Bachelor of Science Degree. The written assignment supports writing goals across all the curriculum.
ATTENDANCE	Upper Iowa University Guidelines apply. Class participation points may be affected.
GRADING CRITERIA	A = 93 to 100% A- = 90 to 92% B+ = 87 to 89% B = 83 to 86% B- = 80 to 82% C+ = 77 to 79% C = 73 to 76 % C- = 70 to 72% D+ = 67 to 69% D = 63 to 66% D- = 60 to 62% F = 59% and below
MISSED ASSIGNMENTS	Advance notification must be given.