### Upper Iowa University
**TERM 3, January 5 – March 1, 2015**
**REGISTRATION PERIOD:** November 10, 2014 – January 4, 2015  
**LAST DATE TO WITHDRAW:** February 8, 2015

<table>
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<tr>
<th>DAY</th>
<th>COURSE #</th>
<th>COURSE TITLE/ INSTRUCTOR</th>
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| Mon & Wed 5:15 – 7:30 | BA 356 | Quantitative Decisions in Business  
Instructor: Don Myer  
Prerequisites: MIS 101 or CS 102 & MATH 220  
Classroom 2 | Introduction to Management Science by Hillier  
5th Edition/2013  
ISBN: 978133576849 |
| Mon & Wed 5:15 – 7:30 | PSY 373 | Research Methods  
Instructor: Jon Weimer  
Prerequisites: SOC 110 or PSY 190 & MATH 220  
Classroom 18 | Understanding Research by Neuman  
2009  
ISBN: 9780205471539 |
| Mon & Wed 7:30 – 9:45 | BA 358 | Consumer Behavior  
Instructor: Sheila Lucas  
Recommended: BA 208, PSY 190, SOC 110  
Classroom 19 | CB (Consumer Behavior) by Babin  
6th Edition/2015  
ISBN: 9781285189475 |
| Mon & Wed 7:30 – 9:45 | PSY 338 | Motivation  
Instructor: Ann Ingala  
Prerequisite: PSY 190  
Classroom 18 | Human Motivation by Franken  
ISBN: 9780495090816 |
| Tues & Thurs 5:15 – 7:30 | CJ/SOC 224 | Introduction to Criminal Justice  
Instructor: Kevin Paul  
Prerequisite: SOC 110  
Classroom 18 | The American System of Criminal Justice by Cole  
14th Edition/2015  
ISBN: 9781285458991 |
| Tues & Thurs 5:15 – 7:30 | PHY 110 | Introduction to Astronomy  
Instructor: Gary Colonna  
No Prerequisite  
Classroom 19 | Explorations: An Introduction to Astronomy by Arny  
7th Edition/2014  
ISBN: 9780073512228 |
| Tues & Thurs 7:30 – 9:45 | BA 362 | Supervision  
Instructor: Gerry Leonard  
Prerequisites: BA 210 & BA 361  
Classroom 18 | Supervision: Concepts and Practices of Management by Leonard  
12th Edition/2013  
ISBN: 97811111969790 |
| Tues & Thurs 7:30 – 9:45 | ENG 352 | Best Sellers  
Instructor: Carrie Hollister  
No Prerequisites  
Classroom 19 | 1.It’s Kind of a Funny Story by Ned Vizzini  
2. The Help by Kathryn Stockett  
3.David & Goliath (Underdogs, Misfits, and the Art of Battling Giants) by Malcolm Gladwell  
4.Their Eyes Were Watching God by Zora Hurston  
5.The Glass Castle by Jeannette Walls |
| Contact Center Director. You must have prior approval before enrollment. Directed Study. | ID 498 | Senior Project - School of Liberal Arts Majors  
Instructor: Faculty Member within Major  
Prerequisite: ENG 102, ID 301 Senior Status, with 15 or fewer credits remaining to complete program  
Classroom: TBD | APA Guide: American Psychological Association  
6th Edition  
ISBN: 9781433805615 |
| Contact Center Director. You must have prior approval before enrollment. Directed Study. | BA 460 | Strategic Management - School of Business Majors  
Instructor: Faculty Member within Major  
Prerequisite: Senior standing and within 9 credit hours of program completion  
Classroom: TBD | TBD |

Office Hours: 8:30 – 5:30 Monday – Thursday  
8:30 – 4:00 Friday  
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Web Site: www.uiu.edu/fortleavenworth

The 2014 – 2015 military center tuition rate: $190 per credit hour (each course is worth 3 credit hours) or $570 per course.