

U P P E R I O W A U N I V E R S I T Y
Upper Iowa University-Extended University and Gateway Technical College (WI)

Course-to-Course Articulation – March 2008

Gateway Technical College's 2007-2008 Catalog

http://www.gtc.edu/mypages/sites/student/Catalog_2007-09.pdf

Upper Iowa University		(Name of Partner Institution)	
Course #	Course	Course #	Course
ANTHROPOLOGY			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 206	Intro to the Hmong Culture & Language		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science		
ART			
ART 100	Introduction to Art		
ART 110	Drawing	204-117	Drawing Principles
ART 111	Design	204-118	2D Design
ART 211	Art History I	304-118	Art History
ART 212	Art History II		
ART 215	Photography	204-107 204-115	Digital Photography/ Introduction to Digital Photography/Advanced
ART 235	Graphic Design I		
ART 330	Watercolor		
ART 35002	Advanced Studio - Drawing		
ART 355	Typography		
ART 372	Survey of American Art		
ART xxx	General Education Humanities	304-102 304-117	Line, Color and Design/Principles of Color Theory
BIOLOGY			
BIO 100	General Biological Science	806-114 806-135	General Biology Biology
BIO 106	Biology of HIV/AIDS		
BIO 161	Introduction to Environmental Science		
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	001-107 001-141 007-103 007-122 007-123 806-133 806-136 806-140 806-177 806-179 806-189 806-302	Plant Biology Soils and Plant Nutrition Applied Microbiology I Applied Microbiology II Molecular Biology Body Structure and Function Cell Biology Microbiology General Anatomy and Physiology Advanced Anatomy and Physiology Basic Anatomy Human Body/ Structure and Function
BUSINESS			
BA 201	Accounting Principles I	101-114	Accounting Principles
BA 202	Accounting Principles II		
BA 208	Marketing Principles	104-101 104-126	Marketing Principles Business Marketing I
BA 210	Management Principles	503-128 504-117	Fire Department Management Police Administration

U P P E R I O W A U N I V E R S I T Y

BA 211	Macroeconomic Principles	809-195	Economics
BA 212	Microeconomic Principles		
BA 222	Management Information Systems		
BA 225	Business Ethics	196-135	Business Ethics, Concepts, & Principles
BA 227	Services Marketing		
BA 302	Business Law I	102-160	Business Law
BA 303	Business Law II		
BA 310	Money and Banking		
BA 315	Sales Management		
BA 321	Intermediate Financial Accounting I	101-121	Intermediate Accounting I
BA 322	Intermediate Financial Accounting II	101-122	Intermediate Accounting II
BA 323	Federal Taxation I	101-104	Income Tax Accounting
BA 324	Federal Taxation II		
BA 341	Corporate Financial Management	101-155 114-102	Financial Analysis/Management Corporate Financial Management
BA 343	Investments	102-122	Investments
BA 352	Risk Management		
BA 355	Retailing	104-127	Retailing
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	196-193	Human Resource Management
BA 362	Supervision	196-191	Supervision
BA 363	Advertising and Integrated Market Comm	104-105	Promotion Principles I
BA 365	Leadership Theory		
BA 370	Entrepreneurship and Small Bus Mgmt	145-101 and 145-102	Entrepreneurship I and Entrepreneurship II
BA 371	Training and Development		
BA 374	Business Communications		
BA 380	Marketing Management	104-172	Marketing Management
BA 381	American Economic History		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 421	Managerial Cost Accounting	101-131	Management Accounting
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management		
BA 424	International Marketing		
BA 431	Advanced Financial Accounting	N/A	Must be taken at a four-year institution
BA 432	Accounting for Not-For-Profit Orgs.	N/A	Must be taken at a four-year institution
BA 433	Auditing I	101-124	Auditing
BA 434	Auditing II		
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 463	International Finance		
BA 474	Organizational Behavior		
BA 488	Economics of International Business		
CHEMISTRY			
CHEM 115	Environmental Chemistry		

U P P E R I O W A U N I V E R S I T Y

CHEM 140	Chemistry for Everyday Life		
CHEM 151	General Chemistry I		
CHEM 152	General Chemistry II & Qualitative Analysis		
CHEM xxx	General Education Natural Science	806-111 806-116 806-117 806-134	Biochemistry/Introduction Applied Chemistry I Applied Chemistry II General Chemistry
COMMUNICATION			
COMM 100	Interpersonal Communications	801-196	Oral/Interpersonal Communication
COMM 105	Public Speaking	801-198	Speech
COMM 115	Effective Listening		
COMM 132	Introduction to News Reporting	801-180	Communications/Newspaper Writing
COMM 220	Principles of Interviewing		
COMM 221	Intercultural Communication		
COMM 305	Organizational Communications		
COMM 310	Feature Writing		
COMM 320	News Editing		
COMM 332	Writing for Media		
COMM 415	Communications and Media Ethics		
COMM xxx	General Education Speech		
CRIMINAL JUSTICE			
CJ 224	Introduction to Criminal Justice	504-121	Criminal Justice System/Introduction to
CJ 237	Criminal Law	504-149	Criminal Law
CJ 315	Juvenile Justice		
CJ 321	Juvenile Delinquency	504-123	Juvenile Law
CJ 333	Criminology		
CJ 337	Victimology		
CJ 362	Criminal Investigations	504-114	Criminal Investigation Theory
CJ 365	Sociology of Policing		
CJ 367	Ethics in Criminal Justice		
CJ 380	Corrections and Punishment		
CJ 398	Justice Administration		
EARTH SCIENCE			
ES 100	Introduction to Geology		
ES 114	Conservation of Natural Resources		
ES 117	Natural Disasters		
ES 330	Global Warming and Climate Change		
ES xxx	General Education Natural Science		
ENGLISH			
ENG 101	Basic Composition	801-195	Written Communication
ENG 102	English Composition II	801-199	Written Communication II
ENG 125	Introduction to Literature		
ENG 209	American Literature I		
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 290	The Movies		
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities		

U P P E R I O W A U N I V E R S I T Y

GEOGRAPHY			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
HEALTH SERVICES ADMINISTRATION			
HSA 205	Intro to the American Health System	530-172	Healthcare Delivery Systems
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Services Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
HISTORY			
HIST 100	World Civilization I		
HIST 101	World Civilization II		
HIST 110	American Civilization I		
HIST 111	American Civilization II		
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 342	The Develop of American Foreign Policy		
HIST 343	US Women's History		
HIST 374	Recent America: the US since 1919		
HIST xxx	General Education Social Science		
INTERDISCIPLINARY			
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
MANAGEMENT INFORMATION SYSTEMS (COMPUTER SCIENCE)			
MIS 101	Introduction to Computer Applications	106-138	Automated Office Applications
		103-102 and 103-105 and 103-110 and 103-112	Microsoft Excel and Microsoft Access and Microsoft PowerPoint and Microsoft Word
MIS 201	Principles of Computer Programming		
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	107-122 107-127 152-102 152-106 152-112 152-113 152-116 152-122 152-123 152-124 152-125 152-130 152-136 152-141	Shell Programming – Unix Computer Programming COBOL/400 Introduction to Programming Using C Microcomputer Programming Core JAVA for e-Business Application DB2/UDB Programming for e-Business Application IBM Web Programming Computer Programming RPG/400 Computer Programming COBOL 400 Computer Programming C Computer Programming Rpg/400 Advanced Database Programming Multiple Platform Programming Java Programming - IBM iSeries

U P P E R I O W A U N I V E R S I T Y

		152-142 152-151 152-191 605-195	Query Language Programming Microcomputer Programming Advanced Shell Programming – Unix C Programming for Technician
MIS 267	Computer Applications	103-103 and 103-107 and 103-113 106-152	Microsoft Excel II and Microsoft Access III and Microsoft Word I Automated Office Applications III
MIS 302	Principles of System Analysis	152-131 152-132	Systems Design and Development Systems Design and Development II
MIS 354	C++ Programming	152-111	Object Oriented Programming C++ for EBus Appl
MIS 360	Project Management	107-177 196-188	IT Project Management Project Management
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course		
MATHEMATICS			
MATH 105	College Algebra with Applications	804-197	College Algebra and Trigonometry with Applications
MATH 109	Quantitative Methods	804-198	Calculus I
MATH 220	Elementary Statistics		
MATH xxx	General Education Math Course For Non-Business Majors Only		
MUSIC			
MUS 100	Introduction to Music		
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities		
PHILOSOPHY			
PHIL 150	Introduction to Philosophy		
PHIL xxx	General Education Humanities		
PHYSICAL SCIENCE			
PHY 100	General Physical Science		
PHY 110	Introduction to Astronomy		
PHY xxx	General Education Natural Science		
POLITICAL SCIENCE			
PS 100	US Government		
PS 211	International Relations		
PS 230	State and Local Government		
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science		
PUBLIC ADMINISTRATION			
PA 305	Grant Writing		
PA 306	Principles of Emergency Management		
PA 320	Political & Policy Basis of Emer Mgmt		
PA 332	Emergency Preparedness and Planning		
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt		
PA 414	Principles & Practice of Hazards Mitigation		

U P P E R I O W A U N I V E R S I T Y

PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
PSYCHOLOGY			
PSY 142	Human Growth, Development & Guidance	809-188	Developmental Psychology
PSY 190	General Psychology	809-198	Introduction to Psychology
PSY 201	Adjustment		
PSY 212	Developmental Psych: Birth to Adolescence		
PSY 221	Introduction to Human Services	520-101	Human Services/Introduction
PSY 222	Developmental Psych: Young to Late Adult		
PSY 232	Group Dynamics	520-140	Group Counseling
PSY 240	Conflict Resolution		
PSY 260	Gender Roles		
PSY 270	Human Sexuality		
PSY 302	Substance Abuse	550-130 550-154 550-156	Alcohol/Drug Abuse Rehabilitation Family and Chemical Abuse Mental Health/Substance Abuse
PSY 310	Social Psychology		
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology	809-134 809-159	Psychology, Abnormal Abnormal Psychology
PSY 373	Research Methods		
PSY 375	Methods in Human Services I		
PSY 377	Methods in Human Services II		
PSY 383	Human Behavior in the Social Environment		
PSY 395	Practicum		
PSY 397	Social Gerontology		
PSY 403	Internship		
PSY 409	Psychology of Disaster		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY xxx	General Education Social Science	307-102 307-105 520-115 520-150	Child Development I Child Development II Counseling/Introduction to Introduction to Gerontology
RELIGION			
REL 120	Introduction to World Religions		
REL 205	Religions of Asia		
REL xxx	General Education Humanities		
SOCIOLOGY			
SOC 110	Principles of Sociology	809-196	Introduction to Sociology
SOC 220	Social Problems		
SOC 240	Diverse Cultures in America	809-172	Race, Ethnic, and Diversity Studies
SOC 323	Sociology of Charisma and Terrorism		
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family	809-128	Marriage and Family
SOC 363	Social Stratification		
SOC 384	Social Welfare Programs and Policies		
SOC xxx	General Education Social Sciences		

U P P E R I O W A U N I V E R S I T Y

SPANISH			
SPN 101	Beginning Spanish I	802-111	Spanish I
SPN 102	Beginning Spanish II	802-112	Spanish II
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities	802-123	Spanish III
THEATRE			
THE 110	Introduction to Theatre		
THE xxx	Humanities Elective		
GENERAL EDUCATION TRANSFER OPTIONS			
	General Education Humanities	533-102 533-104 533-106 533-107 533-110 802-113 802-120 802-121 802-122	ASL 1 ASL 2 ASL Structure and Function ASL 3/Introduction to Interpreting ASL 4/Interpreting Chinese, Mandarin Elementary Conversational Spanish for Business Conversational Spanish for Bus/Intermediate Conversational Spanish for Business - Advanced
	General Education Social Science	307-102 307-105	Child Development I Child Development II
	General Education Cultures	196-117 196-169 533-109 809-197	Issues with a Diverse Workforce Diversity and Change Management Deaf Culture in America Contemporary American Society/Multicultural
	General Education Natural Science	402-135 402-136	Aero Science Aerophysics/Aerodynamics Aero Science Aviation Weather

Notes:

Other transfer courses may be reviewed on a course-by-course basis.

Every effort has been made to ensure the accuracy and completeness of the above course to course articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions. An additional 12 semester credits at the upper level may be transferred.

These semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.