

Upper Iowa University & Kansas City Kansas Community College

PROGRAM TO PROGRAM ARTICULATION			
Kansas City Kansas Community College		Upper Iowa University	
AAS Business Administration & Mgmt Marketing Mid-Management Specialization		BS – Management or BS - Marketing	
KCKCC Curriculum	Credits	UIU Transfer Course	Transfer Totals
General Education Requirements			
HUDV 101 Strategies for Acad. Exc.	2	General Elective	2
ENGL 101 Composition I	3	ENG 101 Basic Comp	3
ENGL 102 Composition II	3	ENGL 102 Eng. Comp. II	3
SPCH 151 Public Speaking or SPCH 153 Interpersonal Communication	3	COMM 105 Public Speak. or COMM 100 Interp. Comm.	3
CSCI 111 Microcomputer Bus. Softw.	3	General Ed. Computer Sci.	3
PSYC 101 Psychology		General Ed. Social Science	3
Humanities Core Elective	3	General Ed. Humanities Req	3
Math or Science Core Elective	3-5	General Ed. Math/Science	3(2)
SOSC 201 Principles of Macroecon	3	BA 211 Macroecon. Prin.	3
Total KCKCC Credits	26-28	Course Match Transfer	24
		General Elective Transfer	*2-4
Business Core Courses:			
*BUSN 210 Intro. to Business	3	General Elective	3
BUSN 101 Accounting I	3	BA 201 Acctg. Prin. I	3
BUSN 204 Business Law I	3	BA 302 Business Law I	3
BUSN 211 Business Communications	3	BA 374 Business Comm	3
BUSN 110 Business Math	3	General Elective	3
Total KCKCC Credits	15	Course Match Transfer	9
		General Elective Transfer	6*
Marketing Mid/Mgmt. Courses:			
BUSN 108 Human Relations in Bus.	3	General Elective	3
BUSN 113 Marketing	3	BA 208 Marketing Prin.	3
BUSN 286 Prin. Of Management	3	BA 210 Management Prin.	3
BUSN 285 Occupational Internship I	3	General Elective	3
BUSN 287 Occupational Internship II	3	General Elective	3
<i>*ELECTIVES: 2 of the 4 listed below</i>			
BUSN 105 Personal Finance	(3)	General Elective	(3)
INBU 201 Intro Int'l Business -OR-	(3)	General Elective -OR-	(3)
INBU 206 International Marketing -OR-	3	BA424 International Mktg.or	3
INBU 207 Int'l Business Cultures	(3)	Gen. Ed. Cultures Course	(3)
BUSN 112 Salesmanship	(3)	General Elective	(3)
BUSN 260 Principles of Advertising	3	BA 363 Advertising	3
Total KCKCC Credits	21	Course Match Transfer	12
Depending on student selection above:		General Elective Transfer	9*
		Course Match Total	45
		General Elective Total Max.	*Maximum= 15
Total KCKCC Program Credits:	62-65	Total Guaranteed Transfer	60**
Junior Status awarded after AA or AS degree is completed at KCKCC.		(120 semester hours are required for BS degree.)	

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***Recommended Electives:**

***It is recommended that students consult with a KCKCC advisor to choose social science, humanities, math or science and business elective options based on the KCKCC/UIU Course-to-Course Articulation.**

NOTES:

****A maximum of 60 credits from Associate Degrees at KCKCC are guaranteed to transfer to Upper Iowa University baccalaureate degrees.**

Junior status is awarded after completion of an Associate Degree at NATC.

*****120 semester credits are required for the Bachelor of Science Degree. Students need an additional 60 semester credits to complete a Bachelor's Degree with UIU. Of the 60 credits needed at Upper Iowa University, a minimum of 30 credits must be upper division credits. Upper division credits are 300-400 level courses earned at a four-year university or college. Credits evaluated by the American Council of Education, as being upper division will meet this requirement, as will Experiential Learning Portfolios based on 300-400 level course requirements.**

A minimum of 30 semester credits must be earned at UIU. These 30 may be earned through a combination of learning center, independent study and online UIU courses.