

Lehigh Carbon Community College

Articulation

Business Management (A.A.S.) to UIU Business Management Major

Upper Iowa University			Lehigh Carbon Community College	
Course #	Course	Credits	Course #	Course
ENG101	Basic Composition	3	ENG 105	College English I
ENG102	English Composition II	3	ENG 106	College English II
	Speech	3		
	Biological/Physical Science	3		
		3		
	Mathematics	3	MAT XXX	A 3 credit math course 105 or above
	Computer Skills	3	CIS 105	Intro. to Computers & Applications
	Humanities	3		
		3		
	Social Science	3		
		3		
	Cultures	3		
Total General Education		36		12 credits transferred
Business Core				
BA201	Accounting Principles I	3	ACC 160	Principles of Accounting I
BA202	Accounting Principles II	3	ACC 161	Principles of Accounting II
BA208	Marketing Principles	3	BUS 221	Principles of Marketing
BA210	Management Principles	3	BUS 211	Principles of Management
BA211	Macroeconomic Principles	3	ECO 201	Principles of macroeconomics
BA212	Microeconomic Principles	3	ECO 202	Principles of Microeconomics
BA225	Business Ethics	3		
BA302	Business Law I	3	BUS 241	Business Law I
BA303	Business Law II	3		
BA341	Corporate Financial Management	3		
BA374	Business Communications	3	BUS 209	Business Communications
BA488	Economics of International Business	3		
MIS267	Computer Applications	3	CIS 110	Application Software
MATH109	Quantitative Methods	3		
MATH220	Elementary Statistics	3		
ID498	Senior Project	3		
Total Business Core		48		27 credits transferred
Management Major Courses				
BA361	Human Resource Management	3	BUS 252	Human Resources Management
BA362	Supervision	3		
BA390	Complex Organizations	3		
BA423	Production & Operations Mgt.	3		
BA454	Management Cases	3		
<i>Plus one of the following:</i>				
BA370	Entrepreneurship & Sm. Bus. Mgt.	3		
BA411	Labor Relations & Negotiation	3		
Management Major Total		18		3 credits transferred
Electives				
				Remaining A.A.S. courses
Total Electives		18		18 credits transferred

Degree Total	120	60 credits transferred**
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****A maximum of 60 credits will transfer to Upper Iowa University degrees.**

Needed at UIU:	24 credits general education
	21 credits business core
	15 credits Management major
	0 electives
Total Needed:	60 credits***

***Of the 60 credits needed at Upper Iowa University, a minimum of 30 credits must be upper division credits. Upper division credits are 300-400 level courses earned at a four-year university or college. Credits evaluated by the American Council of Education, as being upper division will meet this requirement, as will Experiential Learning Portfolios based on 300-400 level course requirements. Of the 30 upper division credits earned by each learner, 15 credits must be earned in courses in the accounting major.