

**U P P E R I O W A U N I V E R S I T Y**  
**Upper Iowa University-Extended University and Southwestern Community College (IA)**  
**Course-to-Course Articulation – March 2006**  
 Southwestern Community College's 2005-2007 Printed Catalog

Upper Iowa University		Southwestern Community College	
Course #	Course	Course #	Course
<b>ANTHROPOLOGY</b>			
ANTH 110	Introduction to Cultural Anthropology	ANT 105	Cultural Anthropology
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science		
<b>ART</b>			
ART 100	Introduction to Art	ART 101	Art Appreciation
ART 110	Drawing	ART 133	Drawing
ART 211	Art History I	ART 203	Art History I
ART 212	Art History II	ART 204	Art History II
ART 215	Photography		
ART 330	Watercolor	ART 145	Watercolor - Painting
ART 35002	Advanced Studio - Drawing		
ART 372	Survey of American Art		
ART xxx	General Education Humanities	ART 108 ART 110 ART 134 ART 143 ART 144 ART 163 ART 173 ART 174 ART 177	Art of the Western World Contemporary Art and Issues Drawing II Painting I Painting II Sculpture Ceramics I Ceramics II Mosaic
<b>BIOLOGY</b>			
BIO 100	General Biological Sciences	BIO 102 BIO 105 BIO 112	Introductory Biology Introductory Biology General Biology I
BIO 106	Biological of HIV/AIDS		
BIO 161	Introduction to Environmental Science	ENV 115	Environmental Biology
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	BIO 113 BIO 125 BIO 130 BIO 162 BIO 186	General Biology II Plant Biology Animal Biology Essential of Anatomy and Physiology Microbiology
<b>BUSINESS</b>			
BA 201	Accounting Principles I	ACC 131	Principles of Accounting I
BA 202	Accounting Principles II	ACC 132	Principles of Accounting II
BA 208	Marketing Principles	MKT 110	Marketing
BA 210	Management Principles	MGT 101	Principles of Management
BA 211	Macroeconomic Principles	ECN 120	Principles of Macroeconomics
BA 212	Microeconomic Principles	ECN 120	Principles of Microeconomics
BA 222	Management Information Systems		
BA 225	Business Ethics		
BA 227	Services Marketing		
BA 302	Business Law I	BUS 185	Business Law I
BA 303	Business Law II	BUS 186	Business Law II

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BA 310	Money and Banking		
BA 315	Sales Management		
BA 321	Intermediate Financial Accounting I	ACC 211	Intermediate Accounting I
BA 322	Intermediate Financial Accounting II		
BA 323	Federal Taxation I	ACC 240	Income Tax Accounting
BA 324	Federal Taxation II		
BA 341	Corporate Financial Management		
BA 343	Investments		
BA 352	Risk Management		
BA 355	Retailing		
BA 356	Quantitative Decision in Business	BUS 230	Quantitative Methods for Bus Dec Making
BA 358	Consumer Behavior		
BA 361	Human Resources Management		
BA 362	Supervision		
BA 363	Advertising and Integrated Market Comm		
BA 365	Leadership Theory		
BA 370	Entrepreneurship and Small Bus Mgmt	MGT 110	Small Bus Mgmt
BA 371	Training and Development		
BA 374	Business Communications	BUS 121	Business Communications
BA 380	Marketing Management		
BA 381	American Economic History		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 421	Managerial Cost Accounting	ACC 221	Cost Accounting
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management		
BA 424	International Marketing		
BA 431	Advanced Financial Accounting	N/A	Must be taken at a four-year institution
BA 432	Accounting for Not-For-Profit Orgs.	N/A	Must be taken at a four-year institution
BA 433	Auditing I		
BA 434	Auditing II		
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 463	International Finance		
BA 474	Organizational Behavior		
BA 488	Economics of International Business		
<b>CHEMISTRY</b>			
CHEM 115	Environmental Chemistry		
CHEM 140	Chemistry for Everyday Life		
CHEM 151	General Chemistry I	CHM 101	General Chemistry
CHEM 152	General Chemistry II & Qual Analysis		
CHEM xxx	General Education Natural Science	CHM 166 CHM 176 CHM 261 CHM 271	Inorganic Chemistry I Inorganic Chemistry II Organic Chemistry I Organic Chemistry II
<b>COMMUNICATION</b>			
COMM 100	Interpersonal Communications		

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COMM 105	Public Speaking		
COMM 305	Organizational Communications		
COMM xxx	General Education Speech	SPC 101	Fundamentals of Oral Communication
<b>CRIMINAL JUSTICE</b>			
CJ 224	Introduction to Criminal Justice		
CJ 237	Criminal Law		
CJ 315	Juvenile Justice		
CJ 321	Juvenile Delinquency		
CJ 333	Criminology	CRJ 200	Criminology
CJ 337	Victimology		
CJ 362	Criminal Investigations		
CJ 365	Sociology of Policing		
CJ 367	Ethics in Criminal Justice		
CJ 380	Corrections and Punishment		
CJ 398	Justice Administration		
<b>ENGLISH</b>			
ENG 101	Basic Composition	ENG 105	Composition I
ENG 102	English Composition II		
ENG 125	Introduction to Literature	LIT 101	Introduction to Literature
ENG 209	American Literature I	LIT 110	American Literature to Mid – 1800's
ENG 210	American Literature II	LIT 111	American Literature since Mid – 1800's
ENG 211	British Literature I	LIT 140	British Literature I
ENG 212	British Literature II	LIT 141	British Literature II
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 290	The Movies		
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities	LIT 161 LIT 178	The Short Story Mythological and Biblical Literature
<b>GEOGRAPHY</b>			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography	GEO 121	World Regional Geography
GEOG xxx	General Education Social Science		
<b>HEALTH SERVICES ADMINISTRATION</b>			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Serv Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
<b>HISTORY</b>			
HIST 100	World Civilization I		
HIST 101	World Civilization II		
HIST 110	American Civilization I	HIS 151	U.S. History to 1877
HIST 111	American Civilization II	HIS 152	U.S. History since 1877
HIST 220	History of Wisconsin		

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HIST 222	History of Iowa	HIS 201	Iowa History
HIST 240	Your Community as part of US History		
HIST 342	The Develop of American Foreign Policy		
HIST 343	US Women's History		
HIST 374	Recent America: the US since 1919		
HIST 381	American Economic History		
HIST xxx	General Education Social Science General Education Cultures General Education Social Science “ “	CLS 150 CLS 168 HIS 110 HIS 111 HIS 257	Latin American History Asian Culture through Film Western Civilization: Anc to Early Mod Western Civilization: Early mod to Pres African American History
<b>INTERDISCIPLINARY</b>			
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
<b>COMPUTER SCIENCE – MANAGEMENT INFO. SYSTEMS</b>			
MIS 101	Introduction to Computer Applications	BCA 215	Computer Business Applications
		BCA 129 BCA 152 BCA 167	Basic Word Processing <b>and</b> Comprehensive Spreadsheets <b>and</b> Comprehensive Databases
MIS 201		CIS 604	Visual Basic
MIS 210		CIS 402	COBOL I
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	CIS 152 CIS 161 CIS 171 CIS 184 CIS 412 CIS 612 CIS 640	Data Structures Programming in C++ JAVA Java Certification COBOL II Advanced Visual Basic Beginning DOS
MIS 267	Computer Applications		
MIS 302	Principles of System Analysis		
MIS 360	Project Management		
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course	CSC 110	Introduction to Computers
<b>MATHEMATICS</b>			
MATH 105	College Mathematics	MAT 120 MAT 127	College Algebra College Algebra and Trigonometry
MATH 109	Quantitative Methods	MAT 210	Calculus I
MATH 220	Elementary Statistics	BUS 210 MAT 156	Business Statistics Introduction to Statistics
MATH xxx	General Education Math Course For Non-Business Majors Only		
<b>MUSIC</b>			
MUS 100	Introduction to Music	MUS 100	Music Appreciation
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities	MUS 200 MUS 201	Music History I Music History II
<b>PHILOSOPHY</b>			
PHIL 150	Introduction to Philosophy	PHI 101	Introduction to Philosophy

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PHIL xxx	General Education Humanities	PHI 105	Introduction to Ethics
<b>PHYSICAL SCIENCE</b>			
PHY 100	General Physical Science	PHS 125	Physical Science
PHY 110	Introduction to Astronomy		
PHY xxx	General Education Natural Science	PHS 162 PHS 170 PHS 172 PHS 212 PHS 222	College Physics I Physical Geology College Physics II Classical Physics I Classical Physics II
<b>PUBLIC ADMINISTRATION</b>			
PA 306	Principles of Emergency Management		
PA 320	Political & Policy Basis of Emer Mgmt		
PA 332	Emergency Preparedness and Planning		
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt		
PA 414	Principle & Practice of Hazards Mitigation		
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
<b>POLITICAL SCIENCE</b>			
PS 100	US Government	POL 111	American National Government
PS 211	International Relations		
PS 230	State and Local Government	POL 112	American State and Local Government
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science		
<b>PSYCHOLOGY</b>			
PSY 142	Human Growth, Development & Guidance	PSY 121	Developmental Psychology
PSY 190	General Psychology	PSY 111	Introduction to Psychology
PSY 201	Adjustment		
PSY 212	Devel. Psych: Birth to Adolescence		
PSY 221	Introduction to Human Services		
PSY 222	Devel. Psych: Young to Late Adult		
PSY 232	Group Dynamics		
PSY 240	Conflict Resolution		
PSY 260	Gender Roles		
PSY 270	Human Sexuality		
PSY 276	Methods in Human Services I		
PSY 277	Methods in Human Services II		
PSY 283	Human Behav. in the Social Environ.		
PSY 302	Substance Abuse		
PSY 310	Social Psychology	PSY 251	Social Psychology
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology	PSY 241	Abnormal Psychology
PSY 373	Research Methods		
PSY 384	Social Welfare Programs and Policies		
PSY 395	Practicum		
PSY 397	Social Gerontology		

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PSY 403	Internship		
PSY 409	Psychology of Disaster		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY xxx	General Education Social Science	PSY 150 PSY 171 PSY 281	Child Development: Stepping Stones Health Psychology Educational Psychology
<b>RELIGION</b>			
REL 120	Introduction to World Religions	REL 101	Survey of World Religions
REL xxx	General Education Humanities	REL 135	The Middle East: Religion and Politics
<b>SOCIOLOGY</b>			
SOC 110	Principles of Sociology	SOC 110	Introduction to Sociology
SOC 220	Social Problems	SOC 115	Social Problems
SOC 240	Diverse Cultures in America	CLS 105	Cultural Diversity and Identity
SOC 323	Sociology of Charisma and Terrorism		
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family	SOC 124	Portrait of a Family
SOC 363	Social Stratification		
SOC xxx	General Education Social Sciences		
<b>SPANISH</b>			
SPN 101	Beginning Spanish I	FLS 141	Elementary Spanish I
SPN 102	Beginning Spanish II	FLS 142	Elementary Spanish II
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities		
<b>THEATRE</b>			
THE 110	Introduction to Theatre		
THE xxx	Humanities Elective		
<b>GENERAL EDUCATION TRANSFER OPTIONS</b>			
	General Education Humanities		
	General Education Social Science		
	General Education Cultures		
	General Education Natural Science	AGA 114	Principles of Agronomy

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions for new students beginning Term I (August) 2004. A maximum of 78 semester credits may be transferred from community/technical colleges.

These 78 semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.