

U P P E R I O W A U N I V E R S I T Y
Upper Iowa University-Extended University and Southwest Wisconsin Technical College
Course-to-Course Articulation – January 2006
 Southwest Wisconsin Technical College's 2005-2006 Printed Catalog

Upper Iowa University		Southwest Wisconsin Technical College	
Course #	Course	Course #	Course
ANTHROPOLOGY			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science		
ART			
ART 100	Introduction to Art		
ART 110	Drawing		
ART 211	Art History I		
ART 212	Art History II		
ART 215	Photography		
ART 330	Watercolor		
ART 35002	Advanced Studio - Drawing		
ART 372	Survey of American Art		
ART xxx	General Education Humanities		
BIOLOGY			
BIO 100	General Biological Sciences		
BIO 106	Biological of HIV/AIDS		
BIO 161	Introduction to Environmental Science		
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	806-177 806-179 806-197	General Anatomy & Physiology Advanced Anatomy & Physiology Microbiology
BUSINESS			
BA 201	Accounting Principles I	101-111	Accounting I
BA 202	Accounting Principles II	101-112	Accounting II
BA 208	Marketing Principles	104-130	Marketing Principles
BA 210	Management Principles	196-101 504-110	Principles of Supervision Police Supervision
BA 211	Macroeconomic Principles	809-195	Economics
BA 212	Microeconomic Principles		
BA 222	Management Information Systems		
BA 225	Business Ethics		
BA 227	Services Marketing		
BA 302	Business Law I	102-126 & 102-125	Basic Business Law – 2 sem. credits & Negotiable Instruments – 1 sem. credit
BA 303	Business Law II	102-123 & 102-124 & 102-127	Debtor/Creditor Relations – 1 sem.credit, Law of Sales – 1 semester credit, & Employment & Admin. Law – 1 credit
BA 310	Money and Banking	102-111	Principles of Bank Operations
BA 315	Sales Management		
BA 321	Intermediate Financial Accounting I	101-113	Accounting III
BA 322	Intermediate Financial Accounting II	101-114	Accounting IV
BA 323	Federal Taxation I	101-117	Taxes I
BA 324	Federal Taxation II	101-118	Taxes II
BA 341	Corporate Financial Management	102-104	Principles of Finance
BA 343	Investments	102-106	Investments

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BA 352	Risk Management	102-108	Risk Management
BA 355	Retailing		
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	196-193	Human Resources Management
BA 362	Supervision	196-191	Supervision
BA 363	Advertising and Integrated Market Comm		
BA 365	Leadership Theory		
BA 370	Entrepreneurship and Small Bus Mgmt	104-108	Small Business Management
BA 371	Training and Development		
BA 374	Business Communications		
BA 380	Marketing Management	104-122	Marketing Management Strategies
BA 381	American Economic History		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 421	Managerial Cost Accounting	101-116	Cost Accounting
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management		
BA 424	International Marketing		
BA 431	Advanced Financial Accounting	N/A	Must be taken at a four-year institution
BA 432	Accounting for Not-For-Profit Orgs.	N/A	Must be taken at a four-year institution
BA 433	Auditing I		
BA 434	Auditing II		
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 463	International Finance		
BA 474	Organizational Behavior		
BA 488	Economics of International Business		
CHEMISTRY			
CHEM 115	Environmental Chemistry		
CHEM 140	Chemistry for Everyday Life		
CHEM 151	General Chemistry I		
CHEM 152	General Chemistry II & Qual Analysis		
CHEM xxx	General Education Natural Science	806-109 806-134 806-186	Fundamentals of Chemistry Basic Chemistry Introduction to Biochemistry
COMMUNICATION			
COMM 100	Interpersonal Communications	801-196	Oral/Interpersonal Communications
COMM 105	Public Speaking	801-198	Speech
COMM 305	Organizational Communications		
COMM xxx	General Education Speech		
CRIMINAL JUSTICE			
CJ 224	Introduction to Criminal Justice	504-101	Introduction to Criminal Justice
CJ 237	Criminal Law	504-103	Criminal Law
CJ 315	Juvenile Justice	504-108	Juvenile Law
CJ 321	Juvenile Delinquency		
CJ 333	Criminology	504-111	Criminology

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CJ 337	Victimology		
CJ 362	Criminal Investigations	504-107	Criminal Investigation Theory
CJ 365	Sociology of Policing		
CJ 367	Ethics in Criminal Justice		
CJ 380	Corrections and Punishment		
CJ 398	Justice Administration		
ENGLISH			
ENG 101	Basic Composition	801-195	Written Communication
ENG 102	English Composition II		
ENG 125	Introduction to Literature		
ENG 209	American Literature I		
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 290	The Movies		
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities		
GEOGRAPHY			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
HEALTH SERVICES ADMINISTRATION			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Serv Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
HISTORY			
HIST 100	World Civilization I		
HIST 101	World Civilization II		
HIST 110	American Civilization I		
HIST 111	American Civilization II		
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 342	The Develop of American Foreign Policy		
HIST 343	US Women's History		
HIST 374	Recent America: the US since 1919		
HIST 381	American Economic History		
HIST xxx	General Education Social Science		
INTERDISCIPLINARY			
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		

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ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
COMPUTER SCIENCE – MANAGEMENT INFO. SYSTEMS			
MIS 101	Introduction to Computer Applications	103-105 and 103-106 and 103-111 107-106	MS Word for Windows and Beginning Excel and Beginning Access Computer Concepts
MIS 201	Principles of Computer Programming		
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	152-110 152-101 152-102 152-103 152-104	Prog Applications for Microcomputers Programming I Object Oriented Programming Programming II Cobol Programming
MIS 267	Computer Applications	103-117 and 103-118 and 103-129 107-110	Intermediate Word and Intermediate Excel and Intermediate Access Computer Software
MIS 302	Principles of System Analysis	107-108 & 107-109	Systems Analysis & Design I and Systems Analysis & Design II
MIS 360	Project Management		
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course		
MATHEMATICS			
MATH 105	College Mathematics	804-116	College Technical Math 2
MATH 109	Quantitative Methods		
MATH 220	Elementary Statistics	804-189	Statistics with Application
MATH xxx	General Education Math Course For Non-Business Majors Only		
MUSIC			
MUS 100	Introduction to Music		
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities		
PHILOSOPHY			
PHIL 150	Introduction to Philosophy		
PHIL xxx	General Education Humanities		
PHYSICAL SCIENCE			
PHY 100	General Physical Science		
PHY 110	Introduction to Astronomy		
PHY xxx	General Education Natural Science	806-108	Applied Physics
PUBLIC ADMINISTRATION			
PA 306	Principles of Emergency Management		
PA 320	Political & Policy Basis of Emer Mgmt		
PA 332	Emergency Preparedness and Planning		
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt		
PA 414	Principle & Practice of Hazards Mitigation		
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		

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PA 445	Administrative Law		
PA xxx	General Education Social Science		
POLITICAL SCIENCE			
PS 100	US Government		
PS 211	International Relations		
PS 230	State and Local Government		
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science		
PSYCHOLOGY			
PSY 142	Human Growth, Development & Guidance	809-151	Developmental Psychology
PSY 190	General Psychology	809-198	Introduction to Psychology
PSY 201	Adjustment		
PSY 212	Devel. Psych: Birth to Adolescence		
PSY 221	Introduction to Human Services	520-101	Introduction to Human Services
PSY 222	Devel. Psych: Young to Late Adult		
PSY 232	Group Dynamics		
PSY 240	Conflict Resolution		
PSY 260	Gender Roles		
PSY 270	Human Sexuality		
PSY 276	Methods in Human Services I	520-108	Methods in Social Casework – Will not count toward the SWTC certification.
PSY 277	Methods in Human Services II		
PSY 283	Human Behav. in the Social Environ.		
PSY 302	Substance Abuse	520-103	Issues in ATODA
PSY 310	Social Psychology		
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology	809-161	Abnormal Psychology
PSY 373	Research Methods		
PSY 384	Social Welfare Programs and Policies		
PSY 395	Practicum		
PSY 397	Social Gerontology	520-106	Issues of Gerontology
PSY 403	Internship		
PSY 409	Psychology of Disaster		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY xxx	General Education Social Science	809-199 307-104 307-107 520-102	Psychology of Human Relations Child Growth and Development 1 Child Growth and Development 2 Ethics for the Profession
RELIGION			
REL 120	Introduction to World Religions		
REL xxx	General Education Humanities		
SOCIOLOGY			
SOC 110	Principles of Sociology	809-196	Introduction to Sociology
SOC 220	Social Problems		
SOC 240	Diverse Cultures in America		
SOC 323	Sociology of Charisma and Terrorism		
SOC 347	Deviance and Social Control		

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SOC 361	Marriage and the Family		
SOC 363	Social Stratification		
SOC xxx	General Education Social Sciences General Education Social Sciences/Cultures	809-162 809-197	Sociology of the Family Contemporary American Society
SPANISH			
SPN 101	Beginning Spanish I		
SPN 102	Beginning Spanish II		
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities		
THEATRE			
THE 110	Introduction to Theatre		
THE xxx	Humanities Elective		
GENERAL EDUCATION TRANSFER OPTIONS			
	General Education Humanities		
	General Education Social Science		
	General Education Cultures	196-169	Diversity and Change Management
	General Education Natural Science	806-106	Technical Science

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions for new students beginning Term I (August) 2004. A maximum of 78 semester credits may be transferred from community/technical colleges.

These 78 semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.